





Case Study

 Taunton

Service :
Rent Review

Declining turnover, regular changes of tenant, a poor reputation and a lack of investment in the premises are not the best recipe for a pub. Our client, however, could see that the Grade II Listed property had potential, with the added incentive that the landlord was ‘dangling a carrot’ in the guise of improvements in return for an increased rent.

The inexperienced client instructed Pinders to undertake a detailed assessment of the trading potential, as well as report on the proposed level of rent and lease terms generally.

Based on our considerable experience of similar styles of business in the South West, we were able to show that the premises did indeed have potential but not to a level to sustain the rental structure proposed. With our support, the client was able to negotiate revised terms with the landlord and has now taken over the premises.

Contact the Consultancy Services Team on 01908 350500, or email consultancy@pinders.co.uk to discuss your requirements.

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